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June 6, 2016

Pepco and Delmarva Power C&I Energy Savings Program – Update #2016-02 Incentive Funding Approved in Public Service Commission’s Order number 87575

The Public Service Commission released Order 87575 on May 26, 2016 approving the majority of the funding requested by Pepco and Delmarva Power. We are reviewing the Order and funding availability and will be finalizing details over the next several weeks. Program Updates will be emailed and posted on the websites as details are finalized.

Pepco.com/business and Delmarva.com/business

2016 PROJECT APPLICATIONS: A schedule for publishing 2016 application workbooks will be announced mid-June. There may be customer eligibility and incentive changes; we recommend you wait for notification before proceeding with planning new projects. **We will not accept 2015 application workbooks for any new projects.**

WAITLISTED PROJECTS: Pre-approval notifications for wait listed projects will be distributed in approximately 10 business days or sooner. A pre-approval notification will be sent to the customer and TA/contractor when the project is approved. Wait for the pre-approval notification before proceeding with any project. If pre-approved, it will be based on the 2015 project application submitted and currently waitlisted.

TRADE ALLY NETWORK: We are not accepting new Trade Ally applications at this time. We will announce if the Trade Ally Network will re-open after we have an opportunity to review the Order and funding available. Once confirmed the TA Network will be re-opened, the 2016 Trade Ally Guidelines will be posted on the website, orientation and meetings will be scheduled to review the program details and guidelines.

We look forward to working with you in 2016. If you have any questions please contact our customer service center.

Sincerely,

Rosa Cassidy, Senior Manager