Hospitals and other medical facilities can take advantage of Pepco’s standard incentives for installing new, energy-efficient equipment. Cash incentives are available to customers planning unique equipment, system and industrial process improvements. If you have energy-saving improvements planned that are not available through other incentive programs, you may be eligible for custom incentives.

Pepco pays cash incentives for qualified standard energy-efficient equipment, such as:

- Light Fixtures and Controls
- Variable Frequency Drives for Motors
- Packaged HVAC Units
- Chillers
- Commercial Water Heating
- Specialized Controls
- Commercial Refrigeration and Kitchen Equipment

**EARN CASH INCENTIVES**

**ADDITIONAL INCENTIVE OPPORTUNITIES**

- Operations & Maintenance Training Incentive
- Technical support and cash incentives are offered to owners and design teams for new construction, major renovation and building addition projects.

Hospitals are the second most energy-intensive commercial space type in the United States, spending $8.8 billion on energy each year to meet patient needs. Hospitals and medical offices are finding that energy efficiency offers a way to reduce operating costs. Health care facilities that have implemented extensive energy-efficiency improvements have reduced energy use by 20 percent.1

Every dollar that a non-profit health care organization saves on energy is equivalent to $20 in new revenues for hospitals or $10 for medical offices. Additionally, for-profit hospitals, medical offices and nursing homes can boost earnings per share by a penny by reducing energy costs just 5 percent. Investing in energy efficiency can not only preserve crucial funds, but the reduction in the energy load can dramatically extend power reliability during disasters and other emergencies.

**THE BENEFITS ARE NUMEROUS**

With efficiency improvements your hospital can:

- Reduce operating costs
- Create healthier, more comfortable healing and work environments
- Improve light and air quality
- Make your facility more attractive to medical professionals and philanthropic donors

**ADDITIONAL SAVINGS**

Earn a 10 percent bonus incentive by installing multiple measure-types in the same facility when two or more different measure-types are completed. The bonus incentive is applied to qualified prescriptive measures. If you are interested in learning more about the Multiple Measure-Type Bonus Incentive, please contact us. We also offer enhanced incentives for buildings that have a demand of 100 kW or less over the last 12 months.
GET STARTED TODAY!

Identify energy-efficiency opportunities in your facility and analyze their energy impact and cost-effectiveness. Customers with a maximum monthly peak demand greater than 100 KW are eligible for incentives to assist with Energy Savings Studies.

If you need technical assistance in completing an energy-efficiency project, qualified contractors from our Trade Ally Network are available to assist you. To find a trade ally in your area please visit https://cienergyefficiency.pepco.com/Findally.aspx.

PROJECT SNAPSHOT

Hospitals and medical facilities have access to technical and financial resources to improve lighting, upgrade heating, controls systems and build high-performance buildings. Below is an example of a recently completed project at a local hospital. Pepco supported the project with advice early in the process and cash incentives after the upgrades were completed, helping the customer save money, improve comfort and boost productivity.

<table>
<thead>
<tr>
<th>VFD’s</th>
<th>Controls</th>
<th>Lighting</th>
<th>Chiller</th>
</tr>
</thead>
<tbody>
<tr>
<td>Project Cost</td>
<td>$112,800</td>
<td>$205,084</td>
<td>$574,017</td>
</tr>
<tr>
<td>Annual Energy Savings (kWh)</td>
<td>2,115,740</td>
<td>291,903</td>
<td>777,229</td>
</tr>
<tr>
<td>Annual Energy Cost Savings</td>
<td>$317,361</td>
<td>$43,785</td>
<td>$116,584</td>
</tr>
<tr>
<td>Incentive</td>
<td>$54,800</td>
<td>$46,704</td>
<td>$93,675</td>
</tr>
<tr>
<td>Payback (years)</td>
<td>0.2</td>
<td>3.5</td>
<td>4.0</td>
</tr>
</tbody>
</table>

2Average price of electricity = $0.15/kWh

This customer took advantage of the multiple-measure bonus incentive installing lighting, VFDs, controls and a new chiller. This multiple-measure project will provide an additional incentive of $23,998 with a payback of 1.7 years. Individual projects provide savings as well—this customer will save up to $116,584 in estimated annual energy costs from lighting alone.

1Source: ENERGY STAR®

To Learn More
Call 866-353-5798 or visit https://cienergyefficiency.pepco.com